

# Industry Based Learning Program

## Job Description



<b>Job Title</b>	Pharmacy Field Sales IBL	<b>Dept</b>	Consumer
<b>Line Manager Job Title</b>	Head of Field & Independent Pharmacy	<b>Location</b>	SYNDEY NSW
<b>Key Responsibilities</b> (10 bullet points maximum) Describe the key deliverables to be achieved by the IBL and the ongoing responsibilities of the role			
<p><b>This role will support the National Pharmacy Field Manager in the day to day operations and running of the Pharmacy field team.</b></p> <p><b>Business QTRL planning</b></p> <ul style="list-style-type: none"> <li>• Assist in planning of QTRL Business Objectives</li> <li>• Assist in building reports and material to support achieving these objectives</li> <li>• Assist in organising and co-ordinating cycle meeting where we share business objectives</li> <li>• Assist in tracking and measuring performance to our business objectives</li> </ul> <p><b>Reporting &amp; Analysis</b></p> <ul style="list-style-type: none"> <li>• Complete and send out weekly communication to team regarding business performance and related activity</li> <li>• Ad hoc analysis of business performance</li> <li>• Ad hoc analysis of competitor performance</li> </ul>			
<b>Unique selling points of the IBL role</b>			
<p>This role provides the unique opportunity to connect with a variety of different functions and people within GSK as the pharmacy field teams objectives are spread across all our brands. This is a great role for those that are results focused, not only will you be part of the planning process but you will also assist to execute QTRLY business focusses' and see the results of your work and its impact on consumers and shoppers in real time. You are also part of the largest team within GSK, which means you will get to work with a lot of different people all across the country.</p>			
<b>Required Skills</b> Describe the key skills and level of proficiency required for this IBL role (please see listed suggestions)			
<p>You must be in your penultimate/ultimate year of a bachelor's degree in Communications, Marketing, Sciences.</p> <ul style="list-style-type: none"> <li>• Strong time management and organisational skills</li> <li>• Excellent communication skills</li> <li>• Business analytical skills</li> <li>• High levels of attention to detail and quality</li> </ul>			